

GSABA

GSABA Recognizes Accomplishments

■ **Jeff Buell** is being honored with the 2019 Builder of the Year award for his outstanding leadership and commitment to the Association for the past several years. Jeff is a San Antonio native, living here since kindergarten and attending Clark High School. He left San Antonio to further his education at the University of Texas at Austin and graduated in 1989 with a BBA in Accounting.

Jeff began his career in the homebuilding industry in 1992, joining Newmark Homes in Austin as a Construction Superintendent. Over the next few years he was promoted to and held Construction Management, Sales Professional and Sales Management positions for the Austin operation of Newmark Homes. Then in 1999, Jeff was to be the Division President for Newmark's new San Antonio Division. In five years, his team grew the division to annual deliveries of 243 homes and over \$88 million in revenue.

In 2005, Jeff Buell and Frank Sitterle, Jr. purchased Sitterle Homes from Mr. Frank Sitterle Sr. and began working together to continue the proud and now 54-year-old traditions of Sitterle Homes. Over the last 13 years, they have been able to take a wonderful company with a fantastic brand and following in the real estate community, to develop it into a Texas brand, now in Houston, Austin and San Antonio metropolitan areas. Annual revenues have grown from 35 million dollars to 150 million dollars per year during this time.

Jeff Buell is a past President of Concordia Lutheran Church and the Board of Trustees. He has also served on the Board of Directors for the Mays Family YMCA. Currently Jeff is the Co-President with his wife, Melinda, of the Reagan Diamondbackers Sports Association, and they jointly just received the "Remarkable Rattler Award" from the Reagan High School PTA.

Jeff has been married to Melinda Mims Buell for over 25 years and has been blessed with not only her presence but also that of their two sons. Their oldest son, Reagan, is a 2017 graduate of the University of Texas at Austin and is working for Broadway Bank in San Antonio. Their youngest son, Rhett, is a Senior at Reagan High School and is deciding on what college to attend, where he will major in Finance and Construction.

■ **Ed Berlanga** and Texas Homes are being honored with the 2019 Distinguished Single-Family Builder of the Year award. Texas Homes is an award-winning Builder with communities in San Antonio, Helotes, Boerne and surrounding



Jeff Buell



Ed Berlanga



Robb Evans



Douglas Hotchkiss



Randy Oliver

areas. They are known for their advanced home technology and exquisite details. Ed Berlanga currently serves as the CEO and General Partner for Texas Homes. Texas Homes began in August of 2014 after Ed and partners acquired the operations and assets from the McMillin family.

In his current capacity, Ed works with a seasoned group of managers overseeing land acquisition, site development, residential construction which includes planning, product development, construction, sales and marketing, and after-sale customer service.

Ed formerly served as Senior Vice President and Division Manager of McMillin's homebuilding operations in San Antonio, Texas. He joined the McMillin organization in 2005 and managed all aspects of land development and homebuilding for the Texas division of McMillin Homes.

Prior to working for the Corky McMillin Companies, Ed served as Senior Vice President and Chief Financial Officer of Gordon Hartman Homes, a position he held from 1992 to 2005 when the assets of the company were purchased by the McMillin organization. Ed formerly practiced as a Tax Accountant and consultant and currently is licensed as a Lines Agent for the Property and Casualty Insurance arm of McM Insurance.

As Vice-President Treasurer, Ed is active in community affairs and serves as an executive officer for the Greater San Antonio Builders Association as well as being an active member on the Board of six separate homeowners' Associations. He also serves as a Board member and Finance Committee consultant for Central Catholic High School.

He dedicates personal time as both a benefactor and consultant to various Catholic Charities and schools in San Antonio. Ed and his wife Kitty have two sons, Jack who works for PwC (PricewaterhouseCoopers) Manhattan, New York office as a consultant and Travis who is a junior at the University of Texas at Austin). E. D. was born and raised in San Antonio and is proud to call this city home.

■ **Hotchkiss Insurance** is being honored with the Associate Legend of the Year for 2019.

Hotchkiss Insurance has been actively involved in GSABA and the industries that they serve for decades. Hotchkiss Insurance is the founder and manager of two workers' compensation safety groups. The Texas Green Industry (TGI) and the Texas Home Builders (THB) Safety groups that are open to all qualifying members of their respective industries, providing a competitive option for workers compensation and additional benefits. Hotchkiss holds the distinguished position of being the endorsed property and casualty agency of the Texas Association of Builders (TAB), the Texas Nursery and Landscape Association (TNLA), the Texas Turf Irrigators Association, as well as many local association chapters. Their involvement and support extend to positions on state and local councils and boards of TAB, TNLA and other industry related associations. GSABA is blessed to have the local Hotchkiss Insurance team actively involved in the Association's events each year. Hotchkiss Insurance is led by Doug Hotchkiss, Founder and Strategic Advisor along with his sons Mike Hotchkiss, CEO; Ken Hotchkiss; COO and Greg Hotchkiss; CFO. They are one of very few companies who can say that they support all 27 local builders' associations in Texas that are part of TAB and the National Association of Home Builders. They have offices throughout the State of Texas.

■ **Robb Evans** is being honored with the 2019 Associate of the Year Award. Robb is being honored for his dedication to GSABA for 20+ years. He was recently elected to the GSABA Board of Directors starting in 2020 for a three-year term. Evans and his company are tremendous supporters of the Association. Robb participates in and supports several key events every year. Robb has been in the industry 25+ years and is the Vice President of Sales for Central Texas for JP Hart Lumber. Prior to joining JP Hart Lumber, he was the Regional and National

Strategic Accounts Manager for Louisiana Pacific (LP). Robb and the JP Hart team host the GSABA Fishing Tournament Captains Dinner each year in Port Aransas. Robb supports other key events during the year to include the Sporting Clays Tournament and the Three PAC event. Not only does Robb support GSABA, he is a member of numerous Home Builder Associations' from Phoenix to Dallas, Austin just to name a few. He is proud to call San Antonio his 'home' association. Robb grew up in South Austin and is married to Mindy Evans and they have three children; twin girls Ashley and Alyson who are 32 years old and a son, Zach that is 20 years old along with a 3-year-old grandson named Gage.

■ **Randy Oliver** is being honored with the Becky Oliver Lifetime Achievement award. This award was named for GSABA's long time Executive Officer, Becky Oliver. This prestigious award recognizes an Associate member who has dedicated a lifetime of service to the Industry and Association. Randy started installing garage doors in 1981 for his father-in-law, Doyle Benton, who himself started installing garage doors for Hollywood-Crawford in 1959. After 60 years, Doyle still plays an active role on the company's leadership team. Hollywood-Crawford Door Company has been providing San Antonio area homebuilders, homeowners and businesses with residential garage doors, commercial overhead doors and garage door service and repairs for more than 72 years. Their mission is to "provide a great place for great people to do great work" and their company motto is to "Honor God, Honor Others, and Honor Ourselves." Randy has been recognized in the past for GSABA's Associate of the Year and the Associate Legend of the Year award and he has been married to his wife, Becky, for 39 years. They have three children, daughter Brittany, who is 34; son Chris who is 31 and Jonathan who is 23 years old along with five grandchildren. Chris and Jonathan work full time in the family business.